2014 Annual Report

Dedicated to the memory of John McGee, Chief Financial Officer of the Arizona Department of Transportation from 1999-2009.



John will be remembered as a remarkable leader and mentor.

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ECONOMIC HIGHLIGHTS: YEAR IN REVIEW

FY 2014 at a Glance

In fiscal year 2014, Arizona saw modest economic improvements with sluggish growth in employment, personal income and population. According to the July 17, 2014 Arizona Department of Administration's employment report, the Arizona unemployment rate decreased from 8.1 percent in June 2013 to 6.9 percent in June 2014. During this period, the private sector created 45,900 jobs while the government sector lost 3,100 jobs for a net gain of 42,800. The number of jobs gained in FY 2014 was lower than the 49,400 jobs gained in FY 2013.

The Department's two main state funding sources, the Highway User Revenue Fund (HURF) and the Regional Area Road Fund (RARF), also known as the Maricopa County Transportation Excise Tax, posted positive results in fiscal year 2014. In fiscal year 2014, the HURF revenue collections were \$1,241.3 million, 2.6 percent above fiscal year 2013 and 1.4 percent above the forecast. The RARF revenues equaled \$365.6 million, an increase of 7.0 percent over fiscal year 2013 and 1.0 percent above the estimate. Despite solid year-over-year growth, HURF and RARF revenue sources remain at fiscal year 2005 and fiscal year 2006 revenue levels, respectively.

The Federal Highway Administration (FHWA) provides federal aid apportionments to states from the Highway Trust Fund (HTF). In federal fiscal year 2014, Arizona received \$705.3 million in federal aid apportionments. In the summer of 2014, the HTF was on the brink of insolvency and warned that reimbursements to states may be delayed if Congress did not take action. Ultimately, Congress did pass legislation which provided a one-time cash infusion to the HTF to avert insolvency through May of 2015, but the HTF will need additional funds to meet its obligations beyond this timeframe.

Historic HURF and RARF Revenues

Fiscal Year-End Revenues by Fund (\$ in Millions)

| | 2005 | | | | | | | | | |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------------------|
| RARF | \$316.8 | \$367.6 | \$392.5 | \$380.1 | \$328.2 | \$299.0 | \$309.2 | \$324.2 | \$341.6 | \$365.6 \$1,241.3 |
| HURF | \$1,245.6 | \$1,331.6 | \$1,382.5 | \$1,344.5 | \$1,248.6 | \$1,194.4 | \$1,205.1 | \$1,210.6 | \$1,210.0 | \$1,241.3 |



HURF = \$1,241.3

RARF = \$365.6

FY 2014 HURF and RARF revenues were at FY 2005 and FY 2006 levels, respectively.

FY 2014 HURF HIGHLIGHTS

- Fiscal year 2014 HURF revenues totaled \$1,241.3 million, which was 2.6 percent above FY 2013.
 This is the strongest year-over-year growth seen since the Great Recession.
- The vehicle license tax revenue category experienced the strongest rate of growth in FY 2014 at 6.7 percent.
- Vehicle license tax was the only revenue category that registered positive year-over-year growth every month in FY 2014.
- Fuel tax revenues, which accounted for 51 percent of HURF, continued to have little or no growth.

FY 2014 RARF HIGHLIGHTS

- RARF collections were \$365.6 million in fiscal year 2014, which was 7.0 percent greater than FY 2013 revenues.
- RARF revenues have posted four years of positive growth, however, revenues remained at FY 2006 levels.
- Although FY 2014 contracting revenues grew 14.0 percent compared to last fiscal year, a slowdown in the Phoenix real estate market in the last quarter of the fiscal year tempered contracting revenue growth in the last three months of FY 2014.



ECONOMIC HIGHLIGHTS: ECONOMIC FACTORS INFLUENCING ARIZONA TRANSPORTATION REVENUE SOURCES

Motor fuel taxes and various fees related to the operation of motor vehicles are collected by the State of Arizona and deposited into the Highway User Revenue Fund (HURF).

Therefore, statewide economic factors affect HURF revenues.

HURF Gasoline
Revenue

HURF Use Fuel (Diesel)
Revenue

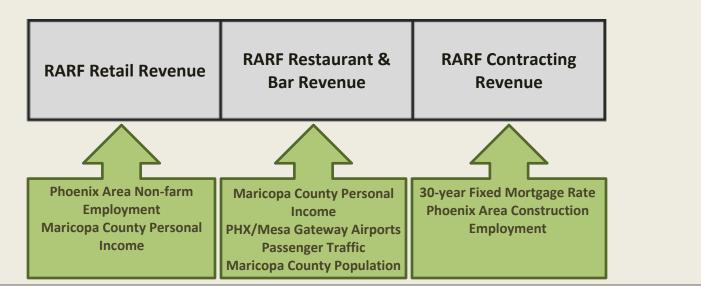
HURF Vehicle License
Tax (VLT) Revenue

AZ Population
AZ Personal Income
Fleet fuel efficiency (mpg)
AZ Gas Price Per Gallon

HURF Vehicle License
Tax (VLT) Revenue

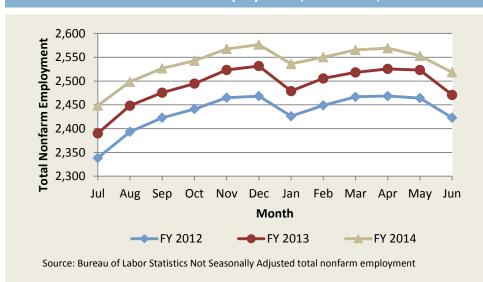
AZ Non-farm Employment
AZ Non-farm Employment
AZ Diesel Price Per Gallon

Maricopa County
voters approved a ½
cent sales tax (RARF)
on business activities
in the county.
Therefore, Maricopa
County economic
factors affect RARF
revenues.

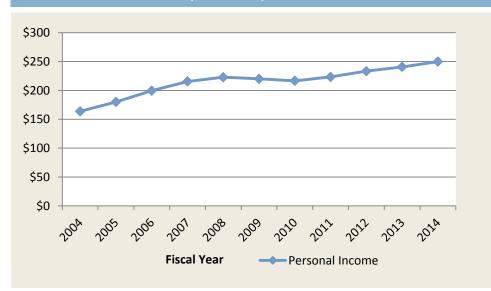


ECONOMIC HIGHLIGHTS: ECONOMIC INDICATORS

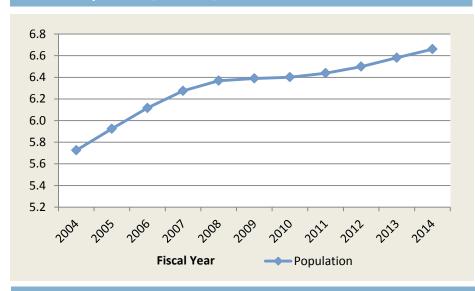
Jobs - Arizona Total Nonfarm Employment (in Thousands)



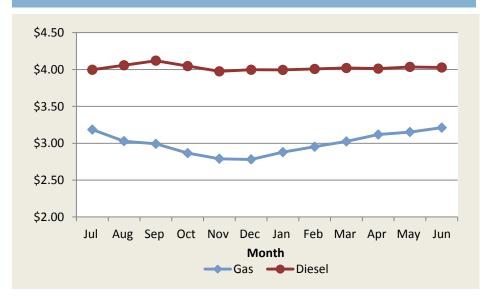
Arizona Personal Income (\$ in Millions)



Arizona Population (in Millions)



Arizona Gas and Diesel Price Per Gallon in FY 2014



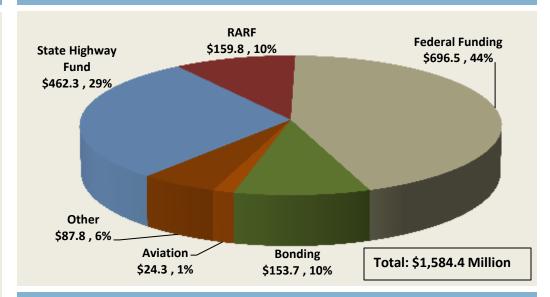
Sources and Uses

SOURCES AND USES: FY 2014

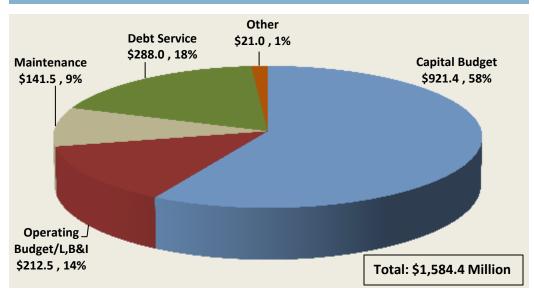
Highlights

- The Department's FY 2014 Financial Program totaled \$1.58 billion. The major funding Sources and Uses are detailed in the pie charts to the right.
- The Department's primary funding source in FY 2014 was Federal Funds which accounted for 44 percent of the funding followed by the State Highway Fund at 29 percent of funding. Bonding accounted for 10 percent, the Regional Area Road Fund (RARF) totaled 10 percent and Aviation and Other combined amounted to 7 percent.
- The majority of the uses of funding were the Capital Budget at 58 percent along with Debt Service at 18 percent and Operating Budget/Land, Buildings and Improvements (L,B&I) at 14 percent. The remaining uses were Maintenance at 9 percent and Other at 1 percent.

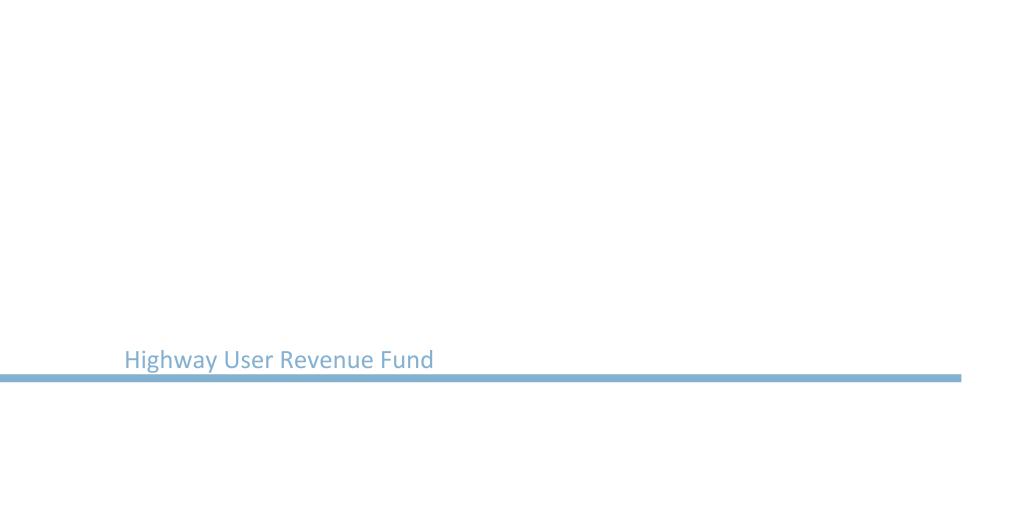
Sources (\$ in Millions)



Uses (\$ in Millions)





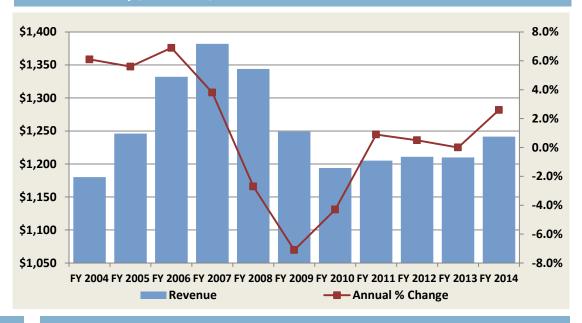


HIGHWAY USER REVENUE FUND (HURF)

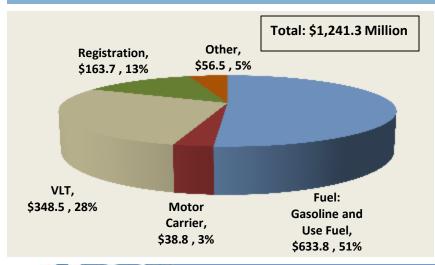
Highlights

- Fiscal year 2014 HURF revenues totaled \$1,241.3 million, which was 2.6 percent above FY 2013. This was the strongest year-over-year growth seen since the Great Recession. Even so, FY 2014 HURF revenues are approximately at the levels seen in FY 2005.
- Four of the six HURF revenue categories experienced positive year-over-year growth rates, but growth was strongest in the vehicle license tax (VLT) category at 6.7 percent.
- Vehicle license tax was the only revenue category that registered positive year-over-year growth every month in FY 2014.

Revenue History (\$ in Millions)



HURF Sources: FY 2014 (\$ in Millions)



Monthly Comparisons (\$ in Thousands)

| | FY 2013 | FY 2014 | | FY 2014 | |
|-----------|---------------|---------------|---------------|-----------------|---------------|
| | <u>Actual</u> | <u>Actual</u> | <u>Change</u> | <u>Estimate</u> | <u>Change</u> |
| July | \$97,577 | \$104,799 | 7.4% | \$101,691 | 3.1% |
| August | 101,151 | 99,277 | -1.9% | 99,284 | 0.0% |
| September | 100,314 | 102,824 | 2.5% | 102,768 | 0.1% |
| October | 94,632 | 99,475 | 5.1% | 98,866 | 0.6% |
| November | 96,347 | 98,260 | 2.0% | 97,708 | 0.6% |
| December | 101,776 | 102,062 | 0.3% | 100,696 | 1.4% |
| January | 100,290 | 107,186 | 6.9% | 103,474 | 3.6% |
| February | 103,971 | 103,713 | -0.2% | 104,535 | -0.8% |
| March | 100,260 | 103,084 | 2.8% | 101,092 | 2.0% |
| April | 109,220 | 113,312 | 3.7% | 110,570 | 2.5% |
| May | 101,381 | 101,631 | 0.2% | 99,332 | 2.3% |
| June | 103,106 | 105,711 | 2.5% | 104,284 | 1.4% |
| Total | \$1,210,024 | \$1,241,332 | 2.6% | \$1,224,300 | 1.4% |



HIGHWAY USER REVENUE FUND: GAS TAX

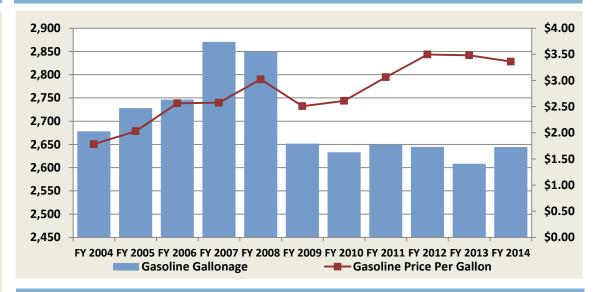
Highlights

- Gasoline gallonage sold increased from 2.608 billion gallons in FY 2013 to 2.645 billion gallons in FY 2014, a 1.4 percent increase. Despite this increase, gasoline gallonage sold in FY 2014 remained significantly below the peak in FY 2007.
- Gasoline price per gallon has decreased over the past three fiscal years, from \$3.50 in FY 2012 to \$3.48 in FY 2013 to \$3.36 in FY 2014.
- State Gas Tax Revenue Per Capita has decreased from \$81 in FY 2004 to \$69 in FY 2014. Factors that contributed to the decrease in Gas Tax Revenue Per Capita include curtailed consumer gasoline consumption and modest state population growth.
- FY 2014 Gas Tax revenues of \$457.4 million were below FY 2004 Gas Tax collections of \$463.5 million.

Gas Tax 12-Month Rolling Total (\$ in Millions)



Gasoline Gallons Sold and Price Per Gallon (Gallonage in Millions)



State Gas Tax Revenue Per Capita

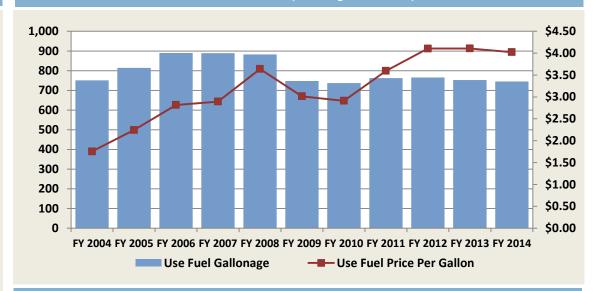


HIGHWAY USER REVENUE FUND: USE FUEL TAX (DIESEL)

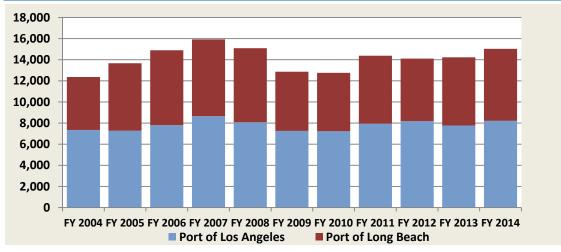
Highlights

- Use Fuel gallonage consumed decreased from 752.7 million gallons in FY 2013 to 745.4 million gallons in FY 2014, a decrease of 1.0 percent.
- Use Fuel tax collections were tracking 1.6 percent above FY 2013 through the first half of FY 2014, but the harsh winter that swept across most of the United States brought the national economy to a standstill in the third quarter of the fiscal year which ultimately reduced the commercial truck traffic in Arizona.
- Use Fuel price per gallon in FY 2014 decreased nine cents per gallon from FY 2013, while the use fuel gallonage consumed in FY 2014 remained approximately 144 million gallons below the peak in FY 2006.
- A direct relationship typically exists between the Port of Los Angeles and Port of Long Beach shipping container volume and use fuel consumption in Arizona because of the movement of goods from California through Arizona to destinations throughout the United States. Shipping container volume at the two major ports in California peaked in FY 2007 during the economic boom and experienced a sharp drop in FY 2009 and FY 2010 during the Great Recession. Container volume increased 5.6 percent in FY 2014 from FY 2013, but was still below FY 2008 levels.

Gallons Consumed and Price Per Gallon (Gallonage in Millions)



Shipping Container Volume (Volume in Thousands of TEUs)



TEU (Twenty-foot equivalent unit) - a maritime industry standardized measurement used for counting cargo containers of differing lengths.

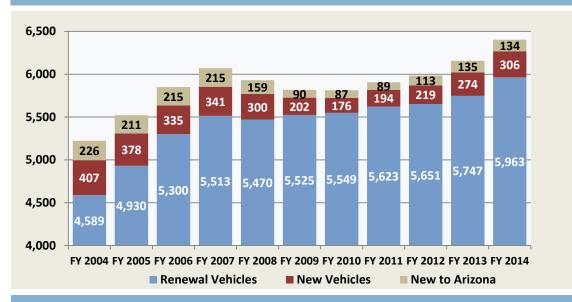


HIGHWAY USER REVENUE FUND: VEHICLE LICENSE TAX (VLT)

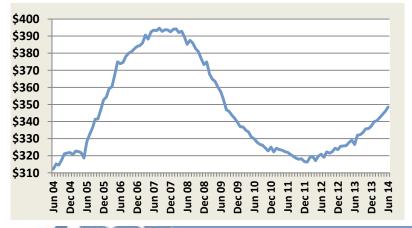
Highlights

- FY 2014 VLT revenues increased 6.7 percent above FY 2013 which represented the strongest year-over-year growth since FY 2007.
- The number of vehicles that paid the VLT increased from
 5.2 million in FY 2004 to 6.3 million in FY 2014.
- Pent-up demand caused by the Great Recession and a modestly improving Arizona economy have positively affected new motor vehicle sales over the last three fiscal years, although the growth rate decreased to 11.7 percent in FY 2014 from 24.9 percent in FY 2013.
- The renewal motor vehicle fleet experienced an increase of over 200,000 vehicles in FY 2014, which was the result of some of the new motor vehicle and new to Arizona vehicle registrations from FY 2013 becoming renewal motor vehicle registrations in FY 2014.

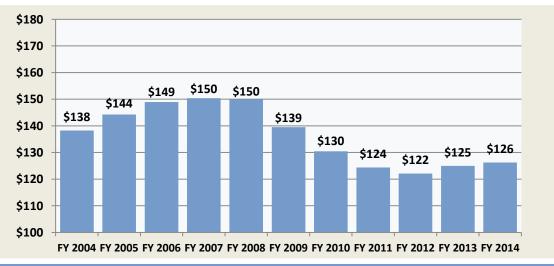
Vehicle Count by Class (in Thousands)



VLT Revenue 12-Month Rolling Total (\$ in Millions)



Average VLT Paid per Vehicle



HIGHWAY USER REVENUE FUND: COLLECTIONS AND DISTRIBUTIONS (\$ IN THOUSANDS)

| | | | | Collections | | | | |
|--------|-------------|--------------|---------------|-------------|--------------|-----------|--------------|---------|
| Fiscal | | | | Vehicle | | | | Percent |
| Year | Gas Tax | Use Fuel Tax | Motor Carrier | License Tax | Registration | Other | Total | Change |
| 2004 | \$463,531 | \$179,002 | \$34,617 | \$312,262 | \$146,638 | \$43,510 | \$1,179,561 | 6.1% |
| 2005 | 481,284 | 194,368 | 37,980 | 328,232 | 154,122 | 49,567 | 1,245,553 | 5.6% |
| 2006 | 489,081 | 213,460 | 40,504 | 373,864 | 158,805 | 55,911 | 1,331,625 | 6.9% |
| 2007 | 497,702 | 210,282 | 45,226 | 393,497 | 177,788 | 57,979 | 1,382,474 | 3.8% |
| 2008 | 492,536 | 207,859 | 40,177 | 385,186 | 162,765 | 55,953 | 1,344,477 | -2.7% |
| 2009 | 456,812 | 173,931 | 40,483 | 357,498 | 167,565 | 52,294 | 1,248,583 | -7.1% |
| 2010 | 455,436 | 171,308 | 35,807 | 329,915 | 152,236 | 49,714 | 1,194,417 | -4.3% |
| 2011 | 456,299 | 178,684 | 36,300 | 322,017 | 156,148 | 55,626 | 1,205,073 | 0.9% |
| 2012 | 454,770 | 180,242 | 37,350 | 320,979 | 158,124 | 59,122 | 1,210,586 | 0.5% |
| 2013 | 453,851 | 177,240 | 37,310 | 326,541 | 157,801 | 57,280 | 1,210,024 | 0.0% |
| 2014 | 457,415 | 176,368 | 38,842 | 348,509 | 163,715 | 56,484 | 1,241,332 | 2.6% |
| Total | \$5,158,717 | \$2,062,745 | \$424,598 | \$3,798,499 | \$1,755,707 | \$593,439 | \$13,793,705 | |

| | | | | Distrik | outions | | | | |
|--------|-------------|--------------|--------------|-------------|-------------|-----------------------|----------------------|----------------|--------------|
| | STATE | MAG | PAG | CITIES | | ARIZONA DEPARTMENT | ECONOMIC STRENGTH | OTHER | |
| FISCAL | HIGHWAY | 12.6% / 2.6% | 12.6% / 2.6% | AND | | OF PUBLIC | PROJECT | MISCELLANEOUS | |
| YEAR | FUND | MONIES | MONIES | TOWNS | COUNTIES | SAFETY | FUND | APPROPRIATIONS | TOTAL |
| 2004 | \$483,688 | \$65,024 | \$21,675 | \$344,491 | \$214,601 | \$48,698 | \$1,000 | \$383 | \$1,179,561 |
| 2005 | 410,362 | 55,167 | 18,389 | 363,535 | 226,464 | 52,216 | 1,000 | 118,420 | 1,245,553 |
| 2006 | 539,865 | 72,576 | 24,192 | 386,128 | 240,538 | 66,693 | 1,000 | 633 | 1,331,625 |
| 2007 | 584,531 | 78,581 | 26,194 | 418,114 | 260,465 | 12,983 | 1,000 | 607 | 1,382,474 |
| 2008 | 565,381 | 76,006 | 25,335 | 404,434 | 251,942 | 12,913 | 1,000 | 7,465 | 1,344,477 |
| 2009 | 442,020 | 59,422 | 19,807 | 356,458 | 222,056 | 86,912 | 1,000 | 60,908 | 1,248,583 |
| 2010 | 437,848 | 58,862 | 19,621 | 339,823 | 211,693 | 81,118 | 1,000 | 44,453 | 1,194,417 |
| 2011 | 441,554 | 59,360 | 19,787 | 342,892 | 213,605 | 81,615 | 1,000 | 45,260 | 1,205,073 |
| 2012 | 328,878 | 44,212 | 14,737 | 304,092 | 193,524 | 125,607 | 1,000 | 198,535 | 1,210,586 |
| 2013 | 460,839 | 61,952 | 20,651 | 332,234 | 206,965 | 122,320 | 1,000 | 4,063 | 1,210,024 |
| 2014 | 474,132 | 63,739 | 21,246 | 342,230 | 213,192 | 120,208 | 1,000 | 5,585 | 1,241,332 |
| Total | \$5,169,098 | \$694,902 | \$231,634 | \$3,934,430 | \$2,455,046 | \$811,282 | \$11,000 | \$486,312 | \$13,793,705 |



Highway User Revenue Fund

State Highway Fund

STATE HIGHWAY FUND

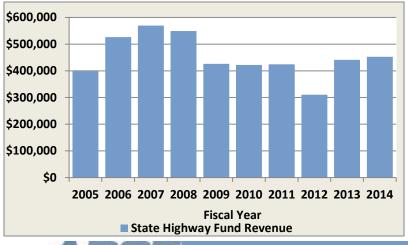
Highlights

- The State Highway Fund (SHF) receives 50.5 percent of the HURF revenue that is available for distribution after all "off the top" appropriations have been made.
- In FY 2014, gross HURF distributions to the SHF totaled \$537.8 million. After various statutory, policy and appropriated distributions, the SHF received a net of \$452.3 million for the year.
- The State Highway Fund is impacted by both the health of the economy and transfers established by legislative appropriation.
- Since FY 2007, State Highway Funds available for construction have been positive only twice; first in FY 2013 and again in FY 2014.

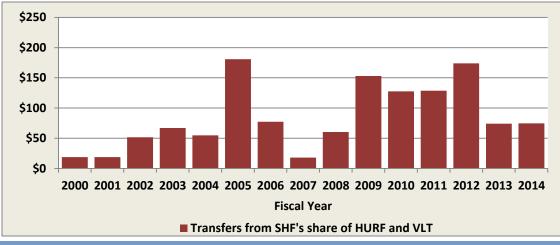
State Highway Funds (\$ in Thousands)

| | FY 12 Actual | FY 13 Actual | FY 14 Actual |
|--|--------------|--------------|--------------|
| HURF Collections | \$1,210,586 | \$1,210,024 | \$1,241,332 |
| Less: Economic Strength Fund | 1,000 | 1,000 | 1,000 |
| MVD for Registration Compliance Program | 663 | 625 | 672 |
| Transfer To Automation Projects Fund | | | 5 |
| Reversion from MVD Operations (FY 2012) | | (765) | |
| Department of Public Safety Transfer | 123,211 | 119,873 | 117,592 |
| ADOT - MVD Funding | 88,691 | | |
| Net HURF Available for Distribution | \$997,022 | \$1,089,291 | \$1,122,064 |
| Less: Cities | 304,092 | 332,234 | 342,230 |
| Counties | 189,434 | 206,965 | 213,192 |
| MAG/PAG (12.6% & 2.6% Funds) | 58,950 | 82,603 | 84,986 |
| DPS Parity Compensation Fund | 2,396 | 2,447 | 2,616 |
| MVD Third Party Retainage (2% of VLT or \$4) | 18,667 | 19,696 | 21,822 |
| State General Fund | 105,822 | | |
| State General Fund (Five-Year VLT) | 1,234 | 1,048 | 1,205 |
| State General Fund (Abandoned Vehicle Fee-VLT) | 2,126 | 3,155 | 3,704 |
| Counties (10 least populated) | 4,090 | | |
| Net State Highway Fund | \$310,211 | \$441,142 | \$452,310 |
| Plus Other Income: | | | |
| MVD Retained Fees | 16,352 | 16,920 | 14,239 |
| Miscellaneous Receipts | 12,486 | 14,547 | 27,960 |
| Transfer from SETIF | 448 | | |
| HURF Transfers for MVD Funding | 663 | 625 | 672 |
| Less: Operating Budget | 242,048 | 335,809 | 336,634 |
| Capital Outlay and Building Renewal | 1,270 | 793 | 2,268 |
| Capital Non-Lapsing Carryovers | | | |
| Department of Public Safety Transfer from Highway Fund | 0 | 6,780 | 6,744 |
| Transfer To Automation Projects Fund | | | 2,348 |
| Debt Service | 110,675 | 110,223 | 112,237 |
| Net State Highway Funds Available for Construction | (\$13,834) | \$19,629 | \$34,949 |

Net State Highway Fund Revenue History (\$ in Thousands)



Transfers Taken from State Highway Fund's Share of HURF and VLT (\$ in Millions)



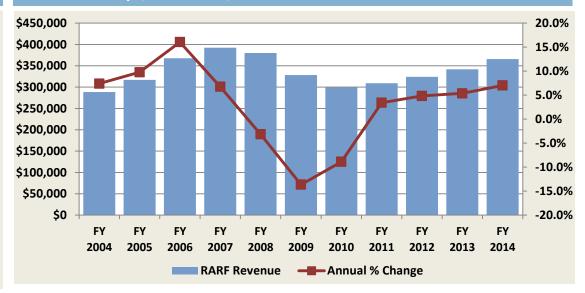
Regional Area Road Fund

REGIONAL AREA ROAD FUND (RARF)

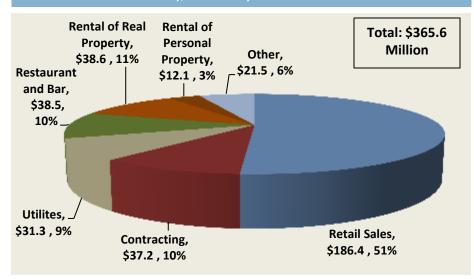
Highlights

- FY 2014 RARF revenues totaled \$365.6 million, an increase of 7.0 percent over FY 2013.
- Total RARF revenues have posted four consecutive years of positive growth, however, FY 2014 revenues still remained at FY 2006 levels.
- Compared to FY 2013, all of the major RARF revenue categories, except Rental of Personal Property, experienced positive year-over-year growth.
- In FY 2014, Contracting revenues experienced double digit year-over-year growth rates until the 4th quarter of the fiscal year, when a slowdown in the Phoenix real estate market tempered growth in this category.

Revenue History (\$ in Thousands)



RARF Sources: FY 2014 (\$ in Millions)



Monthly Comparisons (\$ in Thousands)

| | FY 2013 | FY 2014 | | FY 2014 | |
|-----------|---------------|---------------|---------------|-----------------|---------------|
| | <u>Actual</u> | <u>Actual</u> | <u>Change</u> | Estimate | <u>Change</u> |
| July | \$28,653 | \$29,651 | 3.5% | \$29,902 | -0.8% |
| August | 26,183 | 28,798 | 10.0% | 27,858 | 3.4% |
| September | 27,053 | 29,076 | 7.5% | 28,831 | 0.8% |
| October | 27,053 | 28,969 | 7.1% | 29,237 | -0.9% |
| November | 27,239 | 29,171 | 7.1% | 28,593 | 2.0% |
| December | 27,539 | 29,881 | 8.5% | 29,414 | 1.6% |
| January | 32,815 | 37,604 | 14.6% | 34,995 | 7.5% |
| February | 27,236 | 28,423 | 4.4% | 28,923 | -1.7% |
| March | 27,416 | 29,753 | 8.5% | 29,580 | 0.6% |
| April | 31,325 | 32,940 | 5.2% | 33,015 | -0.2% |
| May | 28,999 | 30,387 | 4.8% | 30,663 | -0.9% |
| June | 30,066 | 30,908 | 2.8% | 30,989 | -0.3% |
| Total | \$341,577 | \$365,561 | 7.0% | \$362,000 | 1.0% |

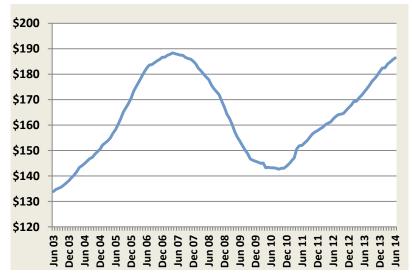


REGIONAL AREA ROAD FUND: RETAIL SALES

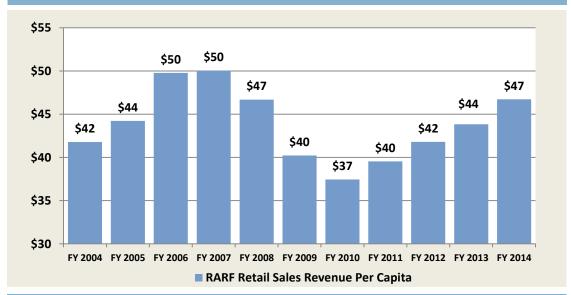
Highlights

- Retail sales was the largest category and was responsible for 51 percent of total RARF revenues in FY 2014.
- RARF retail sales revenue has a direct relationship with personal income and non-farm employment in the Greater Phoenix Area.
- RARF retail sales revenue per capita have increased over the last four consecutive fiscal years, but FY 2014 was still below the peak in FY 2007.
- Greater Phoenix per capita personal income and non-farm employment have steadily increased since FY 2010, but FY 2014 non-farm employment levels remained below the peak experienced in FY 2007.
- Based on the 12-month rolling total, FY 2014 RARF retail sales tax revenues of \$186.4 million were almost back to the levels seen in FY 2007.

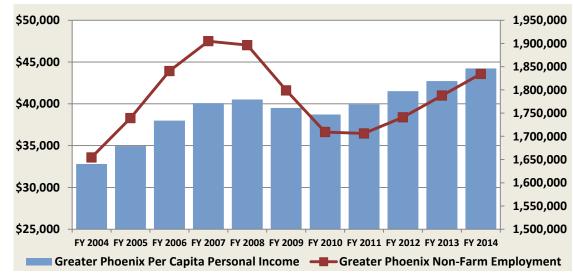
RARF Retail Sales Tax 12-Month Rolling Total (\$ in Millions)



RARF Retail Sales Revenue Per Capita



Greater Phoenix Per Capita Personal Income and Non-Farm Employment

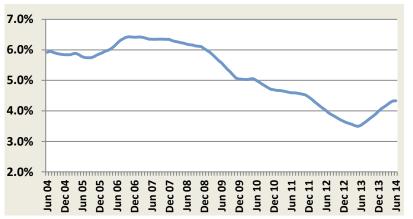


REGIONAL AREA ROAD FUND: CONTRACTING

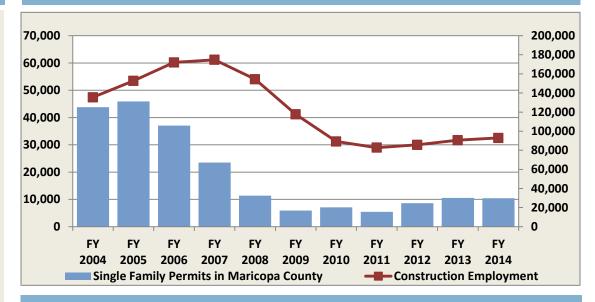
Highlights

- FY 2014 RARF contracting revenues were \$37.2 million, an increase of 14.0 percent above FY 2013. Year-over-year growth rates in this category were in double digits until the 4th quarter of the fiscal year, when a slowdown in the Phoenix real estate market tempered contracting revenue growth particularly when compared to the large growth rates experienced in the 4th quarter of FY 2013.
- Single family housing permits are a leading indicator of construction activity to come, as permits must be purchased before structures can be built. Single family housing permits in Maricopa County peaked in FY 2005, while construction employment and RARF contracting revenue peaked in FY 2007.
- The contract rates for 30 year, fixed-rate conventional home mortgages experienced in FY 2014 were still well below pre-recession levels.

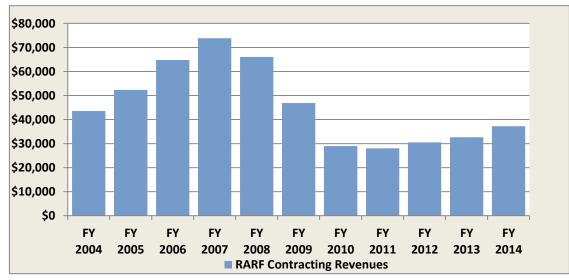
Contract Rate on 30 Year, Fixed-Rate Conventional Home Mortgages 12-Month Rolling Average



Greater Phoenix Single Family Permits and Construction Employment



Contracting Revenue (\$ in Thousands)



REGIONAL AREA ROAD FUND: RESTAURANT AND BAR

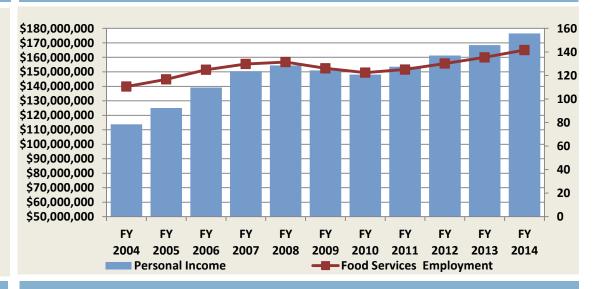
Highlights

- Phoenix Sky Harbor passenger counts and personal income in the Greater Phoenix Area both typically exhibit a direct relationship with RARF restaurant and bar revenues.
- Greater Phoenix personal income has steadily increased over the past four years as has RARF restaurant and bar revenue per capita.
- Food service employment within the Greater Phoenix Area was estimated at 141,600 in FY 2014 compared to 135,400 in FY 2013.
- June was the seventh consecutive month of FY 2014 that the Phoenix Sky Harbor passenger count was higher than the same month of the previous year.

RARF Restaurant & Bar Revenue Per Capita



Greater Phoenix Personal Income and Food Services Employment (In Thousands)



Restaurant & Bar Revenue and Phoenix Sky Harbor Passenger Count 12-Month Rolling Total (\$ in Millions, Passenger count in Thousands)



REGIONAL AREA ROAD FUND: COLLECTIONS AND DISTRIBUTIONS (\$ IN THOUSANDS)

| | | | | Collec | tions | | | | |
|--------|--------------|-------------|-----------|-----------|-----------|-------------|-----------|-------------|---------|
| | | | | | Rental | Rental | | | |
| Fiscal | | | | Resturant | of Real | of Personal | | | Percent |
| Year | Retail Sales | Contracting | Utilities | & Bar | Property | Property | Other | Total | Change |
| 2004 | \$144,817 | \$43,524 | \$19,980 | \$24,807 | \$27,163 | \$12,631 | \$15,678 | \$288,600 | 7.4% |
| 2005 | 158,179 | 52,325 | 20,813 | 27,191 | 29,310 | 12,624 | 16,364 | 316,806 | 9.8% |
| 2006 | 182,378 | 64,822 | 23,600 | 30,656 | 32,949 | 13,923 | 19,309 | 367,637 | 16.0% |
| 2007 | 187,817 | 73,864 | 26,697 | 33,073 | 36,398 | 15,053 | 19,548 | 392,452 | 6.7% |
| 2008 | 177,845 | 66,046 | 28,630 | 33,021 | 38,605 | 15,111 | 20,808 | 380,066 | -3.2% |
| 2009 | 153,681 | 46,865 | 28,511 | 30,763 | 37,757 | 13,470 | 17,139 | 328,186 | -13.7% |
| 2010 | 143,205 | 28,953 | 29,385 | 30,558 | 35,825 | 11,983 | 19,115 | 299,024 | -8.9% |
| 2011 | 152,003 | 28,012 | 29,511 | 31,729 | 35,731 | 11,606 | 20,643 | 309,234 | 3.4% |
| 2012 | 162,391 | 30,513 | 30,217 | 34,278 | 36,415 | 11,966 | 18,389 | 324,170 | 4.8% |
| 2013 | 172,935 | 32,661 | 30,976 | 36,429 | 38,096 | 12,130 | 18,349 | 341,577 | 5.4% |
| 2014 | 186,406 | 37,243 | 31,271 | 38,532 | 38,547 | 12,092 | 21,470 | 365,561 | 7.0% |
| TOTAL | \$1,821,656 | \$504,829 | \$299,592 | \$351,036 | \$386,796 | \$142,589 | \$206,812 | \$3,713,311 | |

Distributions

| | REGIO | ONAL AREA ROAD FUND | (RARF) | PUBLIC | |
|--------|-------------|---------------------|-----------|-------------------|-------------|
| FISCAL | | | ARTERIAL | TRANSPORTATION | |
| YEAR | FREEWAYS | MAG/VALLEY METRO | STREETS | FUND | TOTAL |
| 2004 | \$281,012 | \$7 , 588 | | | \$288,600 |
| 2005 | 309,092 | 7,713 | | | 316,806 |
| 2006 | 292,487 | 7,877 | \$16,127 | \$51 , 146 | 367,637 |
| 2007 | 213,119 | 8 <i>,</i> 095 | 41,050 | 130,188 | 392,452 |
| 2008 | 205,576 | 8 <i>,</i> 334 | 39,832 | 126,324 | 380,066 |
| 2009 | 176,235 | 8 <i>,</i> 555 | 34,376 | 109,020 | 328,186 |
| 2010 | 159,604 | 8 <i>,</i> 742 | 31,327 | 99,351 | 299,024 |
| 2011 | 165,321 | 8 <i>,</i> 845 | 32,379 | 102 <i>,</i> 689 | 309,234 |
| 2012 | 173,334 | 8 <i>,</i> 928 | 34,019 | 107 <i>,</i> 889 | 324,170 |
| 2013 | 182,806 | 9,119 | 35,875 | 113,776 | 341,577 |
| 2014 | 196,106 | 9,283 | 38,397 | 121,774 | 365,561 |
| Total | \$2,354,691 | \$93,079 | \$303,383 | \$962,157 | \$3,713,311 |



Federal Aid Program

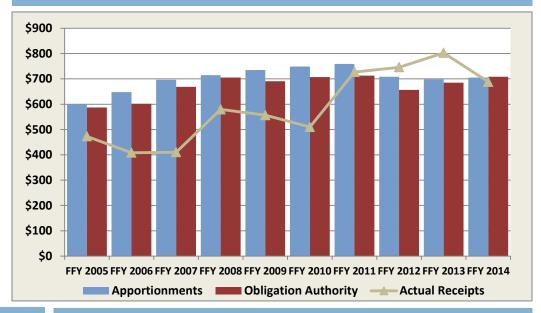
ADDT FINANCIAL MANAGEMENT SERVICES

FEDERAL AID PROGRAM

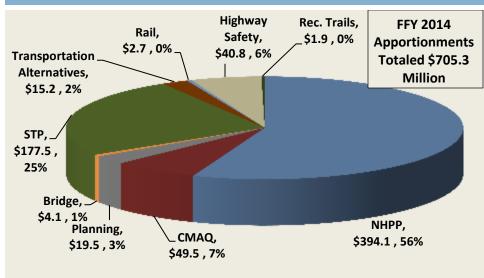
Highlights

- The Federal Aid program is a reimbursement program. The state or local jurisdiction funds the cost of the project and is then reimbursed a certain percentage (generally 94.3 percent in Arizona) by the Federal Highway Administration (FHWA).
- Arizona receives federal apportionments by various funding programs and then is provided obligation authority (OA) to obligate a certain share of the apportionments. In FFY 2014 that share was 94.9 percent.
- Arizona received \$705.3 million in federal aid apportionments in FFY 2014, along with \$708.2 million in obligation authority. There were \$38.5 million in August redistributions in FFY 2014, leading to an OA amount greater than the apportionment amount.
- Arizona's largest category of federal apportionments in FFY 2014 was the National Highway Performance Program (NHPP), which provided 56 percent, followed by the Surface Transportation Program (STP) at 25 percent.

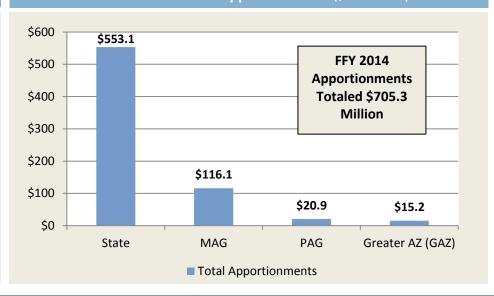
Federal Apportionments, Obligation Authority and Actual Receipts (\$ in Millions)



FFY 2014 Apportionments (\$ in Millions)



Distribution of FFY 2014 Total Apportionments (\$ in Millions)

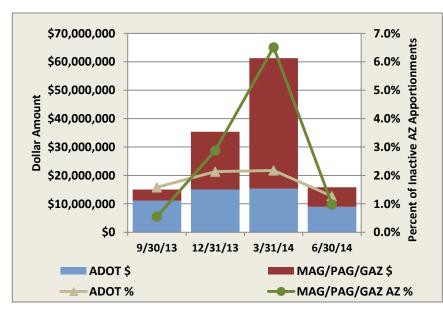




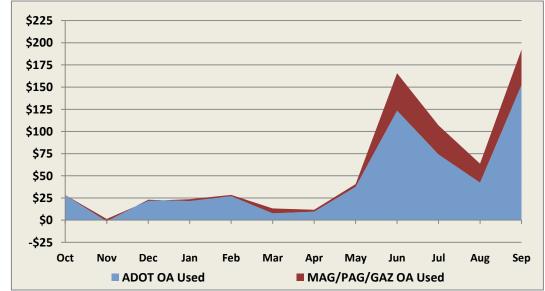
FEDERAL AID PROGRAM

- Tracking the dollar amount of inactive projects ensures that a minimal amount of federal funding is committed to idle projects. Inactive projects in the last quarter of State FY 2014 totaled \$15.8 million; 56.6 percent of that amount was due to inactive ADOT projects and 43.4 percent was due to inactive MAG, PAG and GAZ projects. On June 30, 2014, ADOT's inactive projects were 1.3 percent of Arizona's federal apportionments while the MAG/PAG/GAZ inactive projects were 1.0 percent of Arizona's federal apportionments.
- Obligation Authority is tracked on a monthly basis to ensure all federal aid is utilized. While project delivery is the key factor influencing the timing of the use of federal funds, spikes occur towards the end of the state fiscal year and the federal fiscal year as final reconciliations are completed.
- The Federal Highway Trust Fund (HTF) gets the majority of its revenue from a federal excise tax on gasoline and diesel fuel. The federal taxes on gasoline and diesel fuel are not indexed to inflation and have not been increased since 1993. The HTF ended State FY 2014 on the brink of insolvency (as shown on page 18). The FHWA issued warnings to state agencies that if the HTF went insolvent cash management measures, such as delaying reimbursements to states, might have to be taken. Ultimately, Congress did pass legislation which provided a one-time cash infusion to the HTF to avert insolvency through May of 2015, but the HTF will need additional funds to meet its obligations beyond this timeframe.

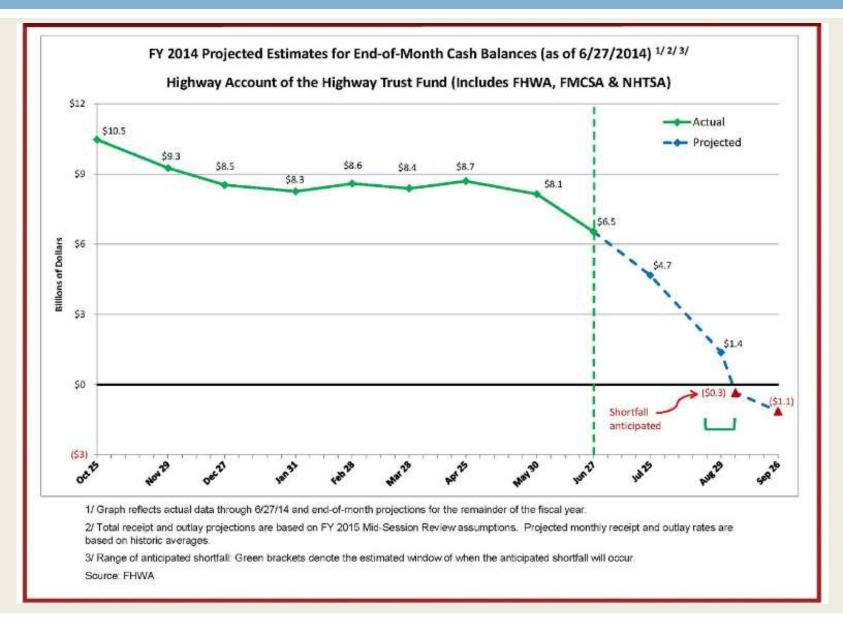
Inactive Projects by Quarter



FFY 2014 Obligation Authority (OA) Usage by Month (\$ in Millions)



FEDERAL AID PROGRAM: FUNDING CHALLENGES



Debt Financing Program



DEBT FINANCING PROGRAM

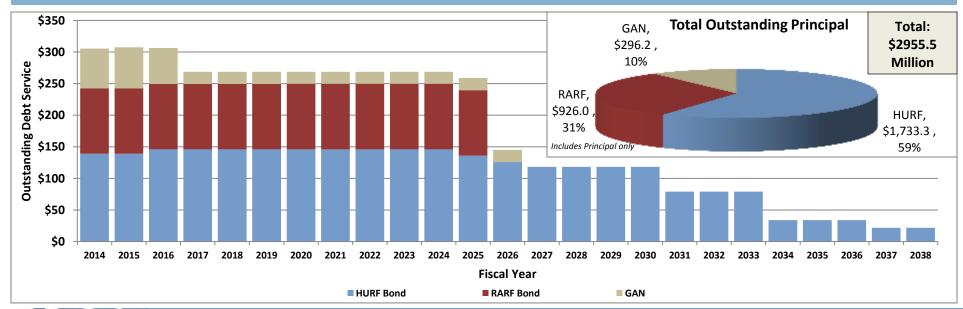
Highlights

ADOT issues Highway Revenue Bonds (HURF), Transportation Excise Tax Bonds (RARF) and Grant Anticipation Notes (GANs) to help fund the Board's Five Year Transportation Facilities Construction Program. In 2014, ADOT had a total of \$2.955 billion in outstanding principal across these three credits. ADOT's bonds and notes are currently rated as follows by the three primary credit rating agencies:

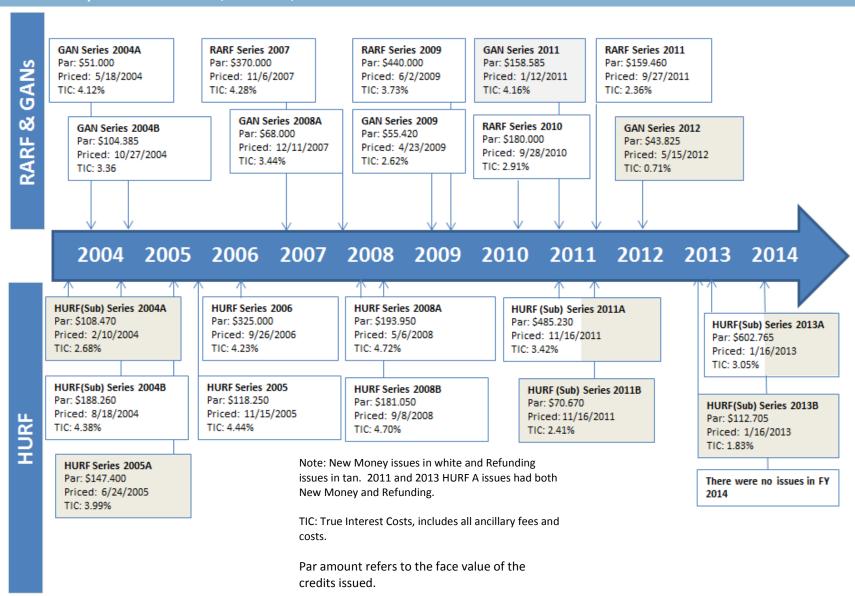
| Type of | Rating Agency | | | | |
|-------------------------|-------------------|---------|-------|--|--|
| Bond | Standard & Poor's | Moody's | Fitch | | |
| HURF (Senior Lien) | AAA | Aa1 | - | | |
| HURF (Subordinate Lien) | AA+ | Aa2 | - | | |
| RARF | AA+ | Aa1 | - | | |
| GAN | AA | Aa2 | AA | | |



ADOT Total Debt Service by Fiscal Year (\$ in Millions)



Debt Issuance History FY 2004 - FY 2014 (\$ in Millions)





DEBT FINANCING PROGRAM – HIGHWAY USER REVENUE (HURF) BONDS

Highlights

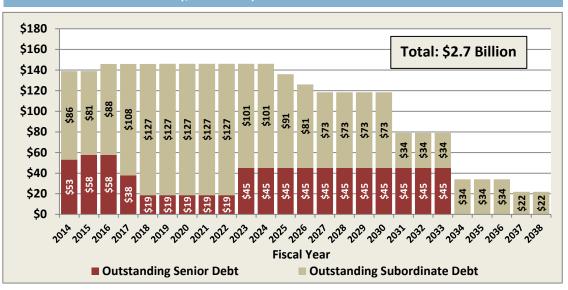
- HURF bonds are secured by and repaid from HURF revenues received by the State Highway Fund.
- As of June 30, 2014, outstanding HURF bond principal totaled \$1.73 billion, including \$492.8 million of Senior lien bonds and \$1.24 billion of Subordinate lien bonds.
- Total annual HURF debt service (for both Senior and Subordinate bonds) peaks at approximately \$146 million in fiscal years 2016-2024 and then declines to \$22 million in 2037-2038. These amounts do not reflect any new or refunding issues which may occur during this period.
- There were no new or refunding HURF transactions in FY 2014.

HURF Bond Parameters

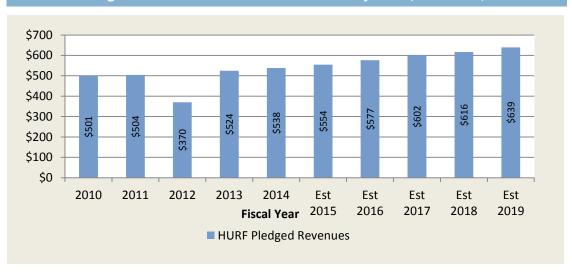
| Statutory Authorization | | | | | | |
|---------------------------|----------|--|--|--|--|--|
| Maximum Debt Amount | None | | | | | |
| Additional Bonds Test | 3:1 | | | | | |
| Maximum Term | 30 Years | | | | | |
| Subordinated Debt Allowed | Yes | | | | | |

| Resolution Requirements | | | | | |
|-------------------------|-----------------|--|--|--|--|
| | 4:1 Senior | | | | |
| Additional Bonds Test | 3:1 Subordinate | | | | |

HURF Bond Debt Service (\$ in Millions)



Revenue Pledged to HURF Bonds - Historical and Projected (\$ in Millions)





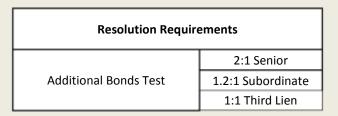
DEBT FINANCING PROGRAM - REGIONAL AREA ROAD FUND (RARF) BONDS

Highlights

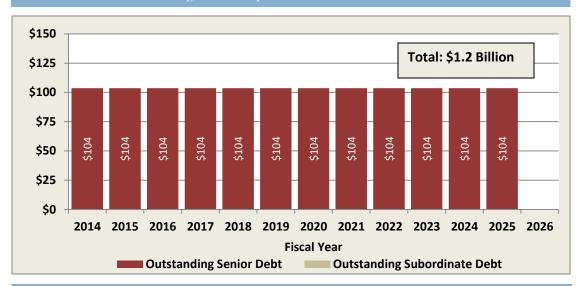
- RARF bonds are secured by a pledge of 66.7 percent of transportation excise taxes collected in Maricopa County. The 20-year tax was approved by County voters in 2004 to help fund the Regional Transportation Plan. The tax expires as of December 31, 2025.
- As of June 30, 2014, outstanding RARF bond principal totaled \$926 million of Senior lien bonds; no Subordinate lien bonds have been issued.
- Total annual RARF debt service is approximately \$104 million through 2025. This amount does not reflect any new or refunding issues which may occur during this period. There were no new or refunding RARF transactions in FY 2014.

RARF Bond Parameters

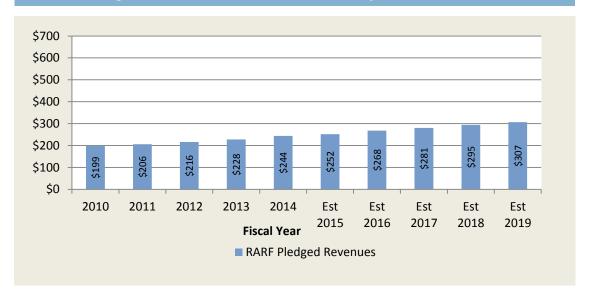
| Statutory Authorization | |
|---------------------------|---|
| Maximum Debt Amount | None |
| Additional Bonds Test | None |
| Maximum Term | Lesser of 20 years or expiration of tax |
| Subordinated Debt Allowed | Yes |



RARF Bond Debt Service (\$ in Millions)



Revenue Pledged to RARF Bonds - Historical and Projected (\$ in Millions)

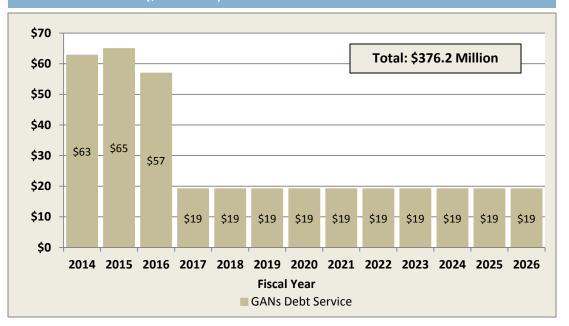


DEBT FINANCING PROGRAM – GRANT ANTICIPATION NOTES (GANS)

Highlights

- GANs are generally issued by the State Transportation Board (STB) for terms of 15 years or less. These Notes are secured by and repaid from a pledge of ADOT's future federal aid revenues under certain grant agreements with the Federal Highway Administration (FHWA). GAN proceeds are generally used to fund larger transportation projects.
- As of June 30, 2014, outstanding GANs principal totaled \$296.2 million of Senior lien bonds; no Subordinate lien bonds have been issued.
- Total annual GANs debt service peaks in fiscal year 2015 at \$65 million and then declines to approximately \$19 million for the period 2017-2026. This amount does not reflect any new or refunding issues which may occur during this period.
- There were no new or refunding GANs transactions in FY 2014.

GANs Debt Service (\$ in Millions)

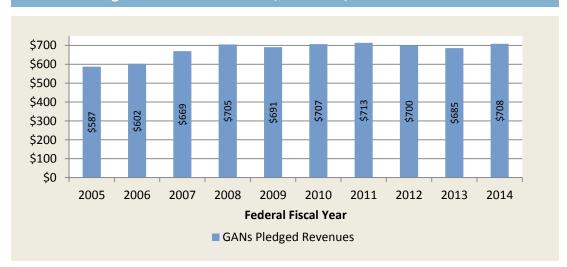


GANs Parameters

| Statutory Authorization | | |
|---------------------------|------|--|
| Maximum Debt Amount | None | |
| Additional Bonds Test | None | |
| Maximum Term | None | |
| Subordinated Debt Allowed | Yes | |

| Resolution Requirements | | |
|-------------------------|-------------------------------------|--|
| Additional Bonds Test | 1.5:1 Current Federal Authorization | |
| | 3:1 Future Federal | |
| | Authorization | |

Revenue Pledged to GANs - Historical (\$ in Millions)





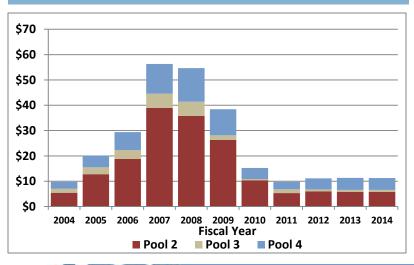
Cash Management

CASH MANAGEMENT

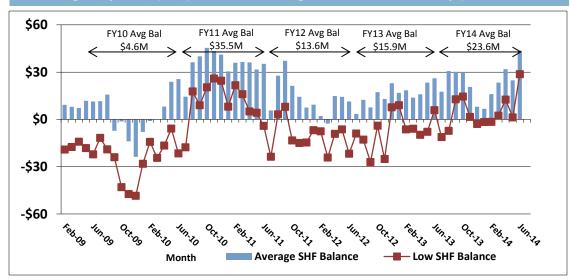
Highlights

- In FY 2014, the State Highway Fund cash balance continued a slow recovery from dangerously low levels, ending with an actual balance of \$50 million. Operating cash guidelines are \$150 million to ensure timely payments of Department liabilities.
- The Maricopa Association of Governments (MAG) Regional Transportation Plan Freeway Program (RTPFP) Cash Flow finished FY 2014 with an ending balance of \$731.3 million or \$331.8 million above the estimated ending balance. The variance was mainly due to the delay of a major freeway project, the South Mountain project.
- Investment interest earned in FY 2014 amounted to \$11.3 million, a decrease of \$0.1 million from the previous year. The low interest rates of recent years have kept the investment interest earned well below the \$56.3 million experienced in FY 2007.

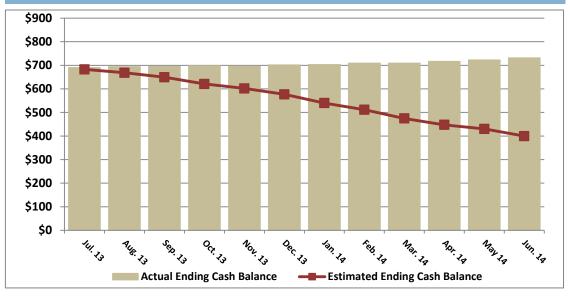
Investment Interest Received by Fiscal Year (\$ in Millions)

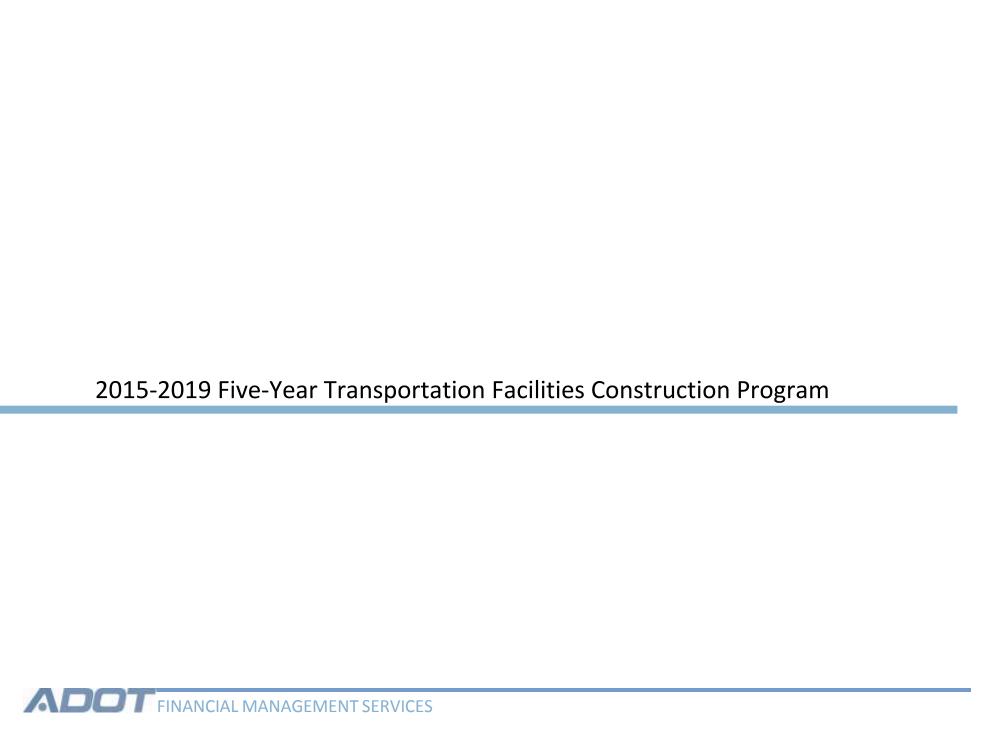


State Highway Fund (SHF): Low and Average Cash Balance History (S in Millions)



MAG RTPFP Cash Flow Actual Versus Estimated Ending Balance (\$ in Millions)





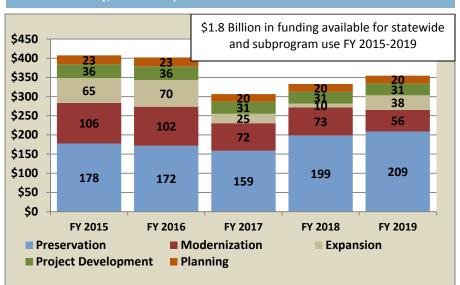
FY 2015-2019 FIVE-YEAR TRANSPORTATION FACILITIES CONSTRUCTION PROGRAM

Highlights

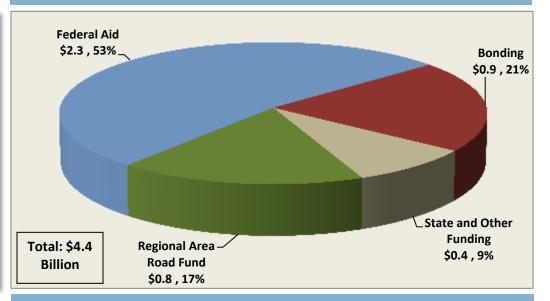
The FY 2015-2019 Five-Year Transportation Facilities Construction Program approved by the State Transportation Board on June 13, 2014 totaled \$4.4 billion.

- The major funding Sources and Uses are detailed in the pie charts to the right. The Department's main funding source for the FY 2015-2019 Five-Year Transportation Facilities Construction Program was Federal Funds which accounted for 53 percent of the funding.
- The Uses of funding consisted of the MAG Regional Transportation Plan Freeway Program (RTPFP) at 50 percent, Statewide Total at 41 percent and the PAG Regional Transportation Highway Program (RTHP) at 9 percent.
- Of the \$1.8 billion in funding available for statewide and subprogram use, 51 percent of it is used for system preservation.

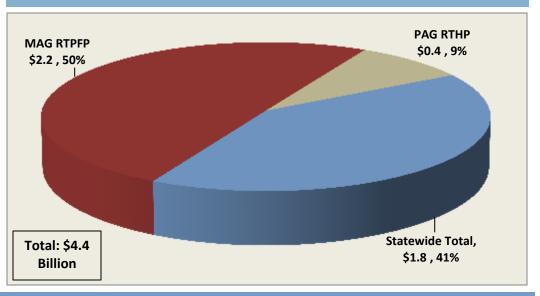
FY 2015-2019 Summary of Dollars for Statewide Highway Construction (\$ in Millions)



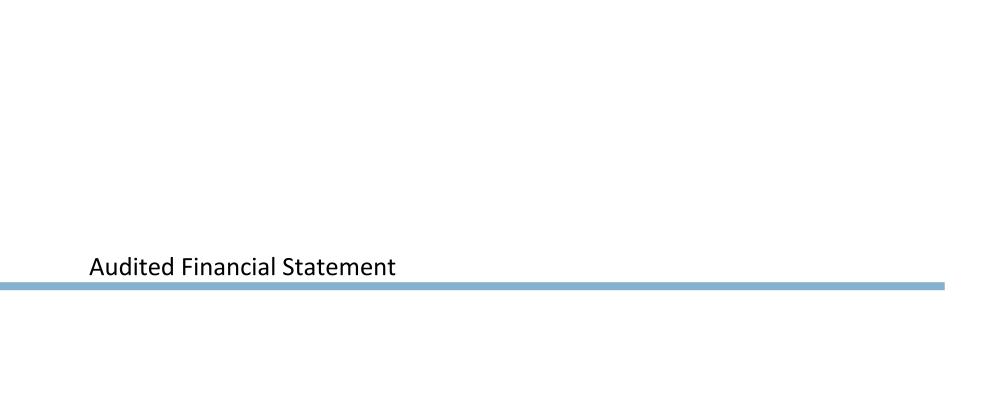
Sources (\$ in Billions)



Uses (\$ in Billions)







FY 2014 COMPREHENSIVE ANNUAL FINANCIAL REPORT (CAFR): STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

Arizona Department of Transportation Statement of Revenues, Expenditures, and Changes in Fund Balances Governmental Funds for the fiscal year ended June 30, 2014

| | | Special Revenue Funds | | | | | | |
|--|-----------------|-----------------------------------|------------------------------|-----------------|---------|-----------|------------------------------------|----------------|
| | General Fund | Maricopa Regional Area Road | Motor Vehicle Division | Highway User | Debt | Capital | Total Non-Major Governmental | Total |
| | (State Highway | Construction | Clearing | Revenue | Service | Projects | Funds | Governmental |
| | Fund) | Fund | Fund | Fund | Fund | Fund | (See Exhibit 10) | Funds |
| Revenues | | | | | | | | |
| Transportation excise taxes | \$ - | \$ 243,786,442 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 243,786,442 |
| Vehicle registration, title, license, | | | | | | | | |
| and related taxes and fees | 287,045,595 | - | 461,584,090 | 325,908,620 | - | - | 10,627,979 | 1,085,166,284 |
| Fuel and motor carrier taxes and fees | 308,026,646 | - | 19,128,899 | 354,292,251 | - | - | 33,404,349 | 714,852,145 |
| Flight property taxes | - | - | - | - | - | - | 12,974,652 | 12,974,652 |
| Reimbursement of construction | | | | | | | | |
| expenditures - federal aid | 337,944,137 | 134,735,136 | - | - | - | - | 63,513,077 | 536,192,350 |
| Other federal grants and reimbursements | 63,914,583 | - | - | - | - | - | 84,987,754 | 148,902,337 |
| Reimbursements from Arizona counties and citie | 8,761,605 | 601,654 | - | - | - | - | 9,950,513 | 19,313,772 |
| Distributions from other state agencies | 914,992 | - | - | - | - | - | - | 914,992 |
| Interest on loans receivable | 89,325 | - | - | - | - | - | 138,418 | 227,743 |
| Income from investments | 2,657,105 | 4,046,454 | - | 315,151 | 868,353 | 3,312,062 | 300,608 | 11,499,733 |
| Grand Canyon National Park Airport | - | - | - | - | - | - | 1,170,320 | 1,170,320 |
| Rental income | 4,642,060 | 1,383,197 | - | - | - | - | - | 6,025,257 |
| Other | 3,162,013 | 1,579,132 | | 5,763,428 | | | 1,454,849 | 11,959,422 |
| Total revenues | 1,017,158,061 | 386,132,015 | 480,712,989 | 686,279,450 | 868,353 | 3,312,062 | 218,522,519 | 2,792,985,449 |
| Expenditures | | | | | | | | |
| Current: | | | | | | | | |
| Administration | 85,214,859 | 269,467 | _ | _ | 65,475 | 232,221 | 7,184,226 | 92,966,248 |
| Highway | 36,875,071 | 945,210 | _ | _ | - | | 90,375,747 | 128,196,028 |
| Highway maintenance | 133,572,358 | | _ | _ | _ | _ | - | 133,572,358 |
| Motor vehicle | 98,251,460 | - | 1,961,877 | 4,771,522 | - | - | 4,568,064 | 109,552,923 |
| Total current expenditures | 353,913,748 | 1,214,677 | 1,961,877 | 4,771,522 | 65,475 | 232,221 | 102,128,037 | 464,287,557 |
| | | | | | | | | |

(continued)

FY 2014 COMPREHENSIVE ANNUAL FINANCIAL REPORT (CAFR): STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

| | | Special Revenue Funds | | | | | | |
|--|----------------|-----------------------|------------------|----------------|---------------|----------------|--------------------|------------------|
| | General | Maricopa Regional | Motor Vehicle | Highway | | | Total Non-Major | |
| | Fund | Area Road | Division | User | Debt | Capital | Governmental | Total |
| | (State Highway | Construction | Clearing | Revenue | Service | Projects | Funds | Governmental |
| | Fund) | Fund | Fund | Fund | Fund | Fund | (See Exhibit 10) | Funds |
| Expenditures (continued) | | | | | | | | |
| Intergovernmental: | | | | | | | | |
| Distributions to other state agencies | \$ 9,204,052 | \$ - | \$ 47,840,553 | \$ 128,538,896 | \$ - | \$ - | \$ 30,898,863 | \$ 216,482,364 |
| Distributions to Arizona counties and cities | 30,292,165 | 41,515,502 | 430,910,559 | 552,969,032 | - | - | 10,111,071 | 1,065,798,329 |
| Debt service: | | | | | | | | |
| Principal | 6,183,510 | 45,080,751 | - | - | 165,615,000 | - | - | 216,879,261 |
| Interest | 519,850 | - | - | - | 139,739,218 | - | - | 140,259,068 |
| Non-capital, including asset preservation | 208,495,442 | - | - | - | - | 15,076,618 | - | 223,572,060 |
| Capital outlay | 254,996,394 | 173,548,634 | | | | 134,883,005 | | 563,428,033 |
| Total expenditures | 863,605,161 | 261,359,564 | 480,712,989 | 686,279,450 | 305,419,693 | 150,191,844 | 143,137,971 | 2,890,706,672 |
| Excess <deficiency> of revenues over</deficiency> | | | | | | | | |
| <under> expenditures</under> | 153,552,900 | 124,772,451 | | | <304,551,340> | <146,879,782> | 75,384,548 | <97,721,223> |
| Other financing sources <uses></uses> | | | | | | | | |
| Transfers in | - | - | - | - | 303,029,536 | - | - | 303,029,536 |
| Transfers out for debt service | <136,991,290> | <103,252,009> | - | - | - | - | <62,786,237> | <303,029,536> |
| Sale of capital assets | 900,071 | - | - | - | - | - | - | 900,071 |
| Insurance recovery | 2,327,699 | - | - | - | - | - | - | 2,327,699 |
| Debt and capital lease issuances | 13,235,820 | 29,130,257 | | | | | | 42,366,077 |
| Total other financing sources <uses></uses> | <120,527,700> | <74,121,752> | | | 303,029,536 | | <62,786,237> | 45,593,847 |
| Net changes in fund balances <deficits></deficits> | 33,025,200 | 50,650,699 | - | - | <1,521,804> | <146,879,782> | 12,598,311 | <52,127,374> |
| Fund balances <deficits> - July 1</deficits> | 398,282,867 | 440,711,830 | <8,128,423> | | 1,700,524 | 459,459,708 | 49,609,263 | 1,341,635,769 |
| Fund balances <deficits> - June 30</deficits> | \$ 431,308,067 | \$ 491,362,529 | \$ <8,128,423> | \$ - | \$ 178,720 | \$ 312,579,926 | \$ 62,207,574 | \$ 1,289,508,395 |

For complete CAFR: http://azdot.gov/about/FinancialManagementServices/transportation-funding/financial-reports



Financial Management Services Administration

Kristine Ward, Chief Financial Officer



Contact Information: Phone: (602) 712-7441 Fax: (602) 712-6672 Email: kward@azdot.gov

Kristine Ward was appointed as the Chief Financial Officer of the Arizona Department of Transportation in December 2011. Prior to joining ADOT, Ms. Ward served as the Deputy Director for the Department of Revenue (DOR) from 2005-2011. As Deputy Director she oversaw all aspects of Department operations including the accounting and processing of the State's 5+ million tax documents and \$12 billion in tax revenue. Before joining DOR, Ms. Ward served three administrations, Governor Symington, Governor Hull and Governor Napolitano, in the Office of Strategic Planning and Budgeting (OSPB) in various roles including Director and Deputy Director. At OSPB she oversaw and coordinated 120+ state agency budgets totaling \$20.6 billion, representing the Governor in budget matters.

Ms. Ward holds a Bachelor of Science degree in Business with a concentration in finance from Bowie State University and a Master's degree in Public Administration from Arizona State University.

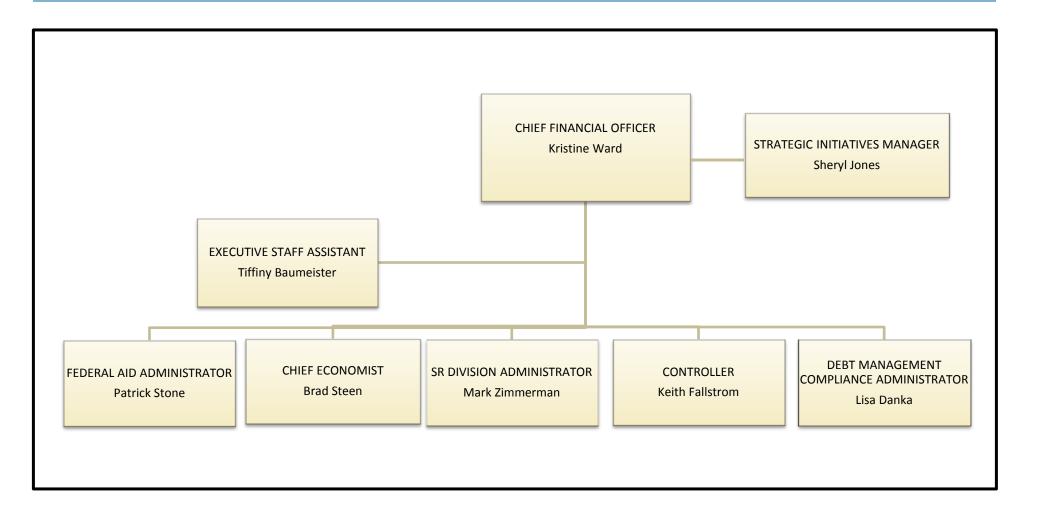
The Financial Management Services Division (FMS) of the Arizona Department of Transportation is responsible for managing the financial foundation on which Arizona's highways and bridges are built and administered. This includes forecasting, collecting, distributing and accounting for all the funds available to construct and maintain Arizona's highway system. To accomplish this vital mission, FMS is comprised of five core units and approximately 100 employees.

The key areas of Financial Management Services are:

- Financial Planning and Cash Management responsible for revenue forecasting, coordinating daily cash investments, cash flow management and analyzing the fiscal impact of legislation.
- Revenue and Fuel Tax Administration responsible for the accounting, collections and distribution of Highway User Revenue Fund (HURF) revenues and the administration of motor fuel taxes.
- Resource Administration responsible for managing the financial life cycle of transportation projects and programs.
- Fiscal Operations administers and directs all accounting and payroll activities.
- Debt Management and Compliance oversees the administration of the debt and financing programs issued and overseen by the State Transportation Board.

In addition, FMS provides support to internal and external customers such as council of governments (COGs) and metropolitan planning organizations (MPOs), coordinates with the ADOT Multimodal Planning Division (MPD) and the ADOT Intermodal Transportation Division (ITD), and tracks legislation pertaining to transportation at both the state and national level.

FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: ORGANIZATION CHART



FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: FINANCIAL PLANNING AND CASH MANAGEMENT

Brad Steen, Chief Economist



Contact Information: Phone: (602) 712-4637 Fax: (602) 712-6672 Email: bsteen@azdot.gov

Mr. Steen has been ADOT's Chief Economist since 1996 overseeing the Office of Financial Planning. In December 2011, Mr. Steen assumed the Cash Management duties and now directs both Financial Planning and Cash Management. He was previously an Economist with ADOT from 1989 to 1992 and 1995-1996. Prior to joining the Department, Mr. Steen worked at the Maricopa Association of Governments (MAG) and in the banking industry.

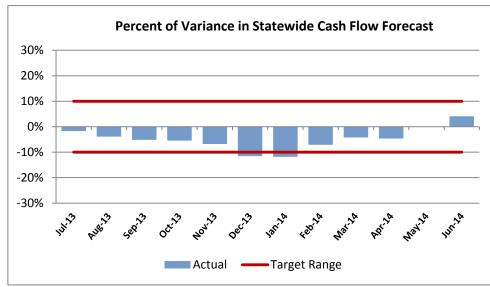
Mr. Steen holds a Bachelor of Science degree in Commercial Economics from South Dakota State University and a Master's degree in Business Administration from University of South Dakota.

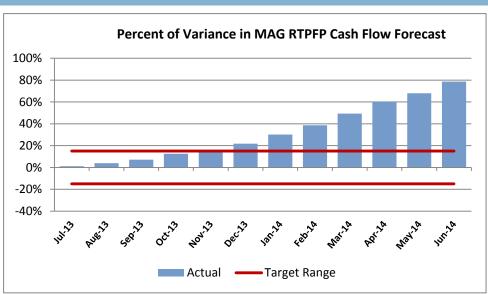
Financial Planning is responsible for forecasting the Department's revenues, including the Highway User Revenue Fund (HURF) and Maricopa County Transportation Excise Tax. Accurate revenue forecasts are essential for planning and ensuring the effective delivery of the Five-Year Highway Construction Program and for the Department's day-to-day operating needs. Cash Management is responsible for tracking the statewide and Maricopa Association of Governments (MAG) Regional Transportation Plan Freeway Program (RTPFP) cash flows and daily cash investment activities.

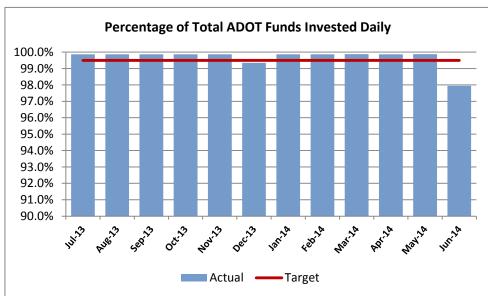
Specific duties include:

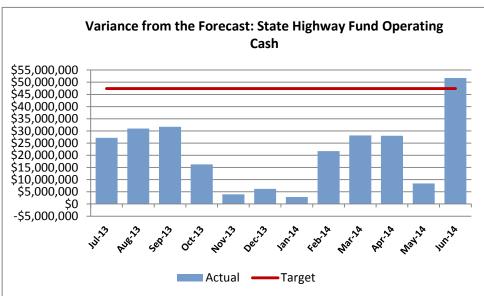
- Develops the Highway User Revenue Fund (HURF) and Maricopa County Transportation Excise Tax revenue forecasts that are then incorporated into the State Transportation Board's Five Year Transportation Facilities Construction Program and the MAG RTPFP Life Cycle Program.
- Responsible for the Statewide and MAG RTPFP cash flow forecasts that track the revenues, expenditures and available cash balances for the State Transportation Board's Five Year Transportation Facilities Construction Program and the MAG RTPFP Life Cycle Program.
- Manages the Department's daily cash investment activity and coordinates the semi-annual debt service payments.
- Provides financial impact on pending legislative proposals from the national and state level.
- Develops ad hoc financial and investment analyses.

FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: FINANCIAL PLANNING AND CASH MANAGEMENT









FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: REVENUE AND FUEL TAX ADMINISTRATION

Mark Zimmerman, Senior Division Administrator



Contact Information:

Phone: (602) 712-8381 Fax: (602) 712-3445

Email:

mzimmerman@azdot.gov

Mr. Zimmerman serves as the Senior Division Administrator for the Revenue and Fuel Tax Administration (RFTA). Mr. Zimmerman has worked for the State of Arizona since 1993, beginning his career with the Arizona Department of Economic Security as an Unemployment Tax Auditor. Since 2000, Mr. Zimmerman worked for ADOT's Office of Audit and Analysis as a Revenue Field Auditor, Audit Manager, and in 2007, served as the Director of Revenue Audit. In March 2010, Mr. Zimmerman was appointed as Deputy Division Administrator for RFTA, and in late 2012, began serving as the Senior Division Administrator.

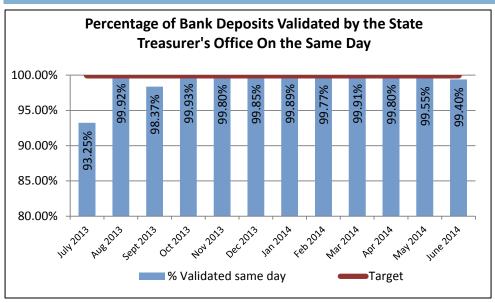
Mr. Zimmerman holds a Bachelor of Arts degree in Liberal Studies from Arizona State University and is a Certified Fraud Examiner (CFE).

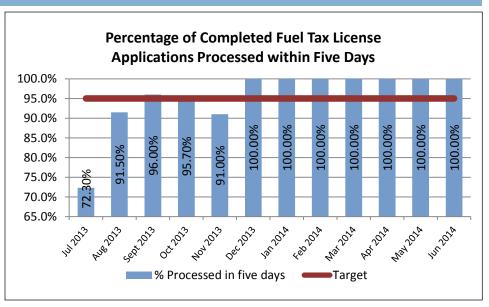
Revenue and Fuel Tax Administration (RFTA) is responsible for the accounting of Highway User Revenue Fund (HURF) and Vehicle License Tax (VLT) revenues as well as the licensing, collection, reporting and compliance with all motor fuel tax laws. HURF is defined in the Arizona Constitution and the Arizona Revised Statutes and is a major funding source for Arizona's highways and streets.

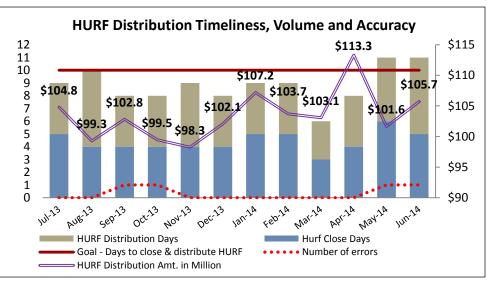
Specific responsibilities include:

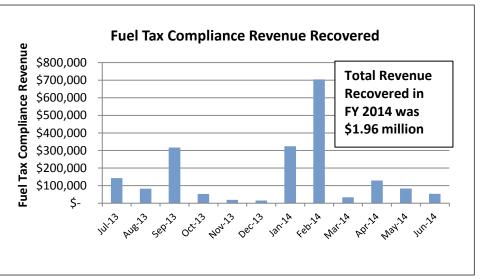
- Collecting and accounting for HURF and VLT revenues.
 Through various taxes and fees, HURF and VLT generate over a billion dollars in revenue each year.
- Ensuring accurate and timely distribution of all HURF revenues. Arizona Statute and State Transportation Board policy dedicate specific proportions of HURF and VLT revenues to the state highway fund and city and county governments. These monies provide funding for highway, street, transportation and general purpose projects.
- Administering Arizona's motor fuel tax laws. Motor fuel is defined as gasoline, diesel and aviation fuel. The State of Arizona requires licensed fuel suppliers to collect and remit taxes to ADOT on behalf of consumers and users. In addition, the unit administers the International Fuel Tax Agreement (IFTA) which simplifies the reporting of fuel usage taxes by interstate motor fuel carriers.

FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: REVENUE AND FUEL TAX ADMINISTRATION









FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: RESOURCE ADMINISTRATION

Patrick Stone, Federal Aid Administrator



Contact Information: Phone: (602) 712-7469 Fax: (602) 712-6672 Email: pstone@azdot.gov

Mr. Stone became the Department's Federal Aid Administrator in April of 2014 and is responsible for overseeing the State's federal aid highway funding program and tracking the State Transportation Board's Five Year Construction Program budget. He has dedicated his entire 25 year professional career to working for the Arizona Department of Transportation. Mr. Stone began his career in ADOT's Finance department, working in Fixed Assets and General Ledger before assuming the duties of Accounts Payable Manager in 1998. In 2004 he joined the Program Budget team as the Program Budget Manager, then in 2006 accepted a position in the Right of Way Group as first the Operations Manager before being appointed as Assistant Chief Right of Way Agent in 2008. In 2012 Mr. Stone became the Local Public Agency Program Manager until accepting his current position.

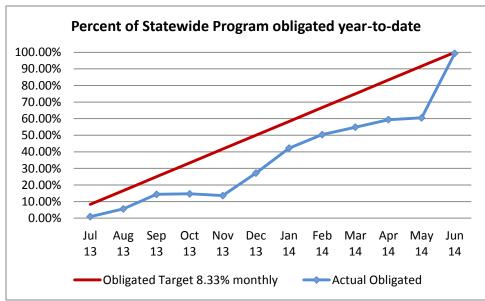
Mr. Stone holds a Bachelor of Arts degree in History from Arizona State University.

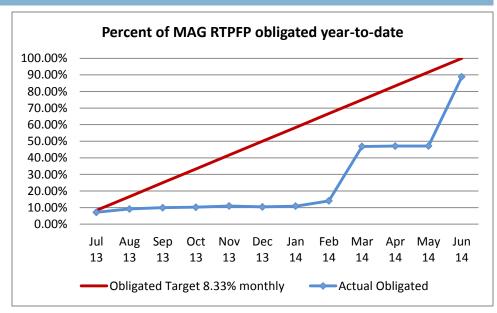
The Resource Administration unit is responsible for managing the financial life cycle of transportation projects and programs. The life cycle begins with the programming of funds in the State Transportation Board's Five-Year Transportation Facilities Construction Program and the Statewide Transportation Improvement Program (STIP). It continues with the assigning and expenditure of funds during the design, right of way and construction phases, culminating with the final project accounting. Throughout the entire finance life cycle, the unit manages various funding sources and monitors projects and programs to ensure efficient and effective utilization of public transportation funds.

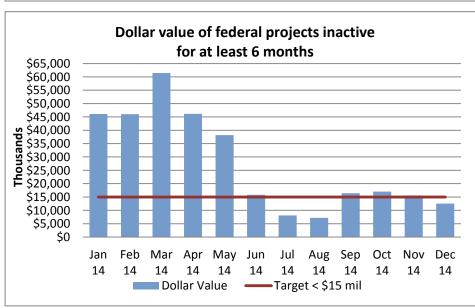
Specific objectives include:

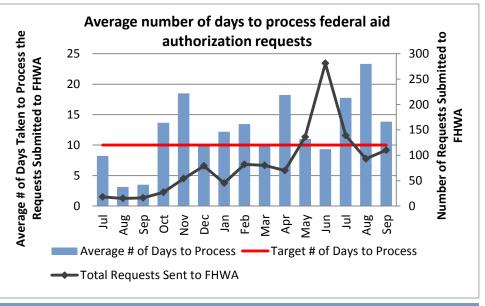
- Tracking the utilization of funds and the delivery of projects in the Five-Year Transportation Facilities Construction Program and STIP. This includes tracking several million dollars in current projects as well as a multi-million dollar portfolio of future projects.
- Managing the State's annual allocation of federal highway funding, which is used by a variety of project sponsors throughout the State, including ADOT, local governments, regional planning organizations and other state agencies. These funds must be authorized on a project-by-project basis and fully obligated by the end of each federal fiscal year.
- Reporting to a variety of stakeholders on the status and disposition of projects and funding, including management, project development and construction staff, regional planning organizations and other state and federal agencies.

FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: RESOURCE ADMINISTRATION









FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: FISCAL OPERATIONS

Keith Fallstrom, Controller



Contact Information:

Phone: (602) 712-6594 Fax: (602) 712-3442

Email: kfallstrom@azdot.gov

Mr. Fallstrom started with the State of Arizona in 2000 at the Governor's Office of Strategic Planning and Budgeting (OSPB). As a budget analyst, he assisted agencies with the preparation and implementation of their budgets and strategic plans. Mr. Fallstrom also helped develop the Executive Budget Recommendation and lobbied the legislature for its passage. After OSPB, Mr. Fallstrom worked at the Arizona State Land Department as the Budget and Accounting Manager and then as the Administration Division Director, where he was responsible for the administrative functions of the agency, including accounting, procurement, budget, facilities and human resources. Mr. Fallstrom has been the Controller at ADOT since July 2011.

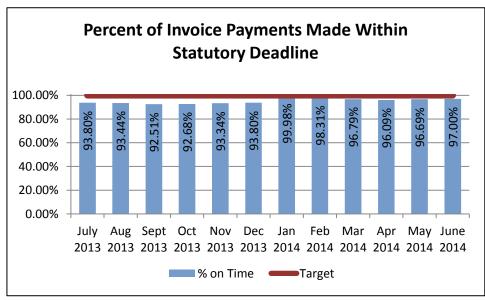
Mr. Fallstrom holds a Bachelor of Science degree in Physics and a Master's degree in Public Administration from Brigham Young University.

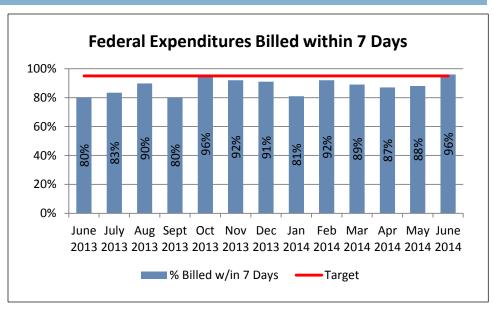
Fiscal Operations directs all general accounting and cost accounting activities, in accordance with generally accepted accounting principles (GAAP), Governmental Accounting Standards Board (GASB) Pronouncements and State and Federal regulations.

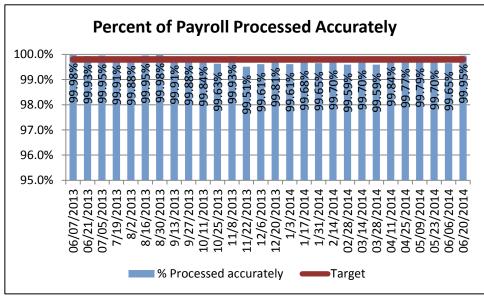
The responsibilities of Fiscal Operations include:

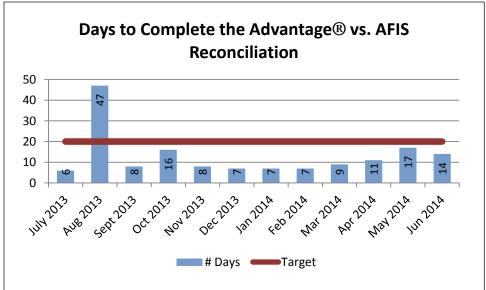
- General accounting for the Department including Accounts Payable, Accounts Receivable, Cost Accounting, Fixed Assets, General Ledger and Payroll Services.
- Develop, interpret and administer financial policies, rules and regulations for the Department.
- Prepare annual financial reports, including the Arizona Department of Transportation Comprehensive Annual Financial Report (CAFR).
- Track, analyze and validate costs associated with highway construction and other projects including the reconciliation and closing of federally funded projects.
- Invoice, collect and deposit federal funds in a timely and efficient manner.
- Administer the Agency's financial information system, ensuring Federal and State requirements are met with ADOT's current and/or future financial systems.

FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: FISCAL OPERATIONS









FINANCIAL MANAGEMENT SERVICES ADMINISTRATION: DEBT MANAGEMENT AND COMPLIANCE

Lisa Danka, Debt Management and Compliance Administrator



Contact Information: Phone: (602) 712-7441 Fax: (602) 712-6672 Email: Idanka@azdot.gov

Ms. Danka joined ADOT in November 2009 and is currently responsible for ADOT's debt financing and Highway Expansion and Extension Loan (HELP) programs. Prior to assuming the Debt Management and Compliance Administrator role, Ms. Danka led the Resource Administration Unit and was responsible for the federal aid highway program. Before joining the Department, Ms. Danka was the Assistant Deputy Director for Finance and Investment at the Arizona Department of Commerce. In this role, she oversaw eight business tax credit, grant and loan programs, private activity bonds, and served as the Executive Director of both the Greater Arizona Development Authority and Commerce and Economic Development Commission.

Ms. Danka holds a Bachelor of Arts degree in Political Science from Western Illinois University and a Master's degree in Business Administration from Bradley University. Ms. Danka has completed the Wharton Transportation Executive Program.

As a highly–rated issuer with \$2.9 billion in principal outstanding (as of June 30, 2014), ADOT takes seriously its responsibility to Arizona citizens, bond holders, financial markets and federal regulators. As a result, the position of Debt Management and Compliance Administrator (DMCA) was created in 2014 to provide a full-time and exclusive focus on ADOT debt programs.

The DMCA is responsible for debt issuance, managing various debt financing programs and ensuring compliance with legal covenants, disclosure requirements and IRS regulations. In addition, the DMCA will execute a strategic plan to implement "best in class" debt management and compliance activities focused on continuous improvement. This includes implementation of an inhouse compliance management database, development of new informational tools and robust annual review of policies, procedures and processes.

In addition, DMCA manages the Highway Expansion and Extension Loan Program (HELP), a state infrastructure bank which provides loans to public entities, enabling eligible transportation projects to be built sooner than currently programmed.





Acronyms Description

ADOT Arizona Department of Transportation
AFIS Arizona Financial Information System
CAFR Comprehensive Annual Financial Report

CMAQ Congestion Mitigation and Air Quality Improvement (CMAQ) Program

COG Council of Governments
DPS Department of Public Safety

FFY Federal Fiscal Year

FHWA Federal Highway Administration FMS Financial Management Services

FY State Fiscal Year

GAAP Generally Accepted Accounting Principles

GANs Grant Anticipation Notes

GASB Government Accounting Standards Board

GAZ Greater Arizona HTF Highway Trust Fund

HURF Highway User Revenue Fund
IFTA International Fuel Tax Agreement
ITD Intermodal Transportation Division
L,B & I Land, Buildings and Improvements
MAG Maricopa Association of Governments

MPD Multimodal Planning Division

MPO Metropolitan Planning Organization

MVD Motor Vehicle Division

NHPP National Highway Performance Program

OA Obligation Authority

PAG Pima Association of Governments

RARF Regional Area Road Fund, also known as the Maricopa County Excise Tax

RFTA Revenue and Fuel Tax Administration **RTHP** Regional Transportation Highway Program

RTP Regional Transportation Plan

RTPFP Regional Transportation Plan Freeway Program

SETIF Safety Enforcement and Transportation Infrastructure Fund



Acronyms Description

SHF State Highway Fund

STAN Statewide Transportation Acceleration Needs

STB State Transportation Board

STIP State Transportation Improvement Program

STP Surface Transportation Program

TIC True Interest Cost
VLT Vehicle License Tax

